

PROSPECTUS

2026-27



Shikshan Prasarak Mandal's

Department of Management Studies (M.B.A.)

Nabira Mahavidyalaya, Katol

Dist. Nagpur - 441 302

Tel : (07112) 222855, 9767514101

Email : dmsnmv@gmail.com

Website : www.nabiramahavidyalayakatol.com

The Trust

Shikshan Prasarak Mandal (SPM) was founded in 1961 with generous donation from Late Shri Bhikulalji Nabira and under the very able leadership of Late Barrister Sheshrao Wankhede, the then Minister & Speaker of Maharashtra Legislative Assembly. He was a man of great vision and under his leadership this institute attained a very high reputation in the field of higher education in the entire region. Currently the legacy is being carried forward under the dynamic leadership of Dr. Raju Deshmukh Chairman of Suretech Group of Hospitals, Nagpur.

The institute started with arts faculty and later commerce and science streams got opened. Today the trust runs three colleges with variety of courses and a school with total strength of more than 4500 students in a very spacious and green campus.



Dr. Raju Deshmukh
President

MANAGING COUNCIL

Sr. No.	Name	Designation	Profession
1	Dr. Raju G. Deshmukh	Chairman	C.M.D. Suretech Group of Hospitals, Nagpur
2	Shri Niranjanji M. Raut	Member	Business
3	Shri Bansilalji S. Nabira	Member	Business
4	Shri Yogeshji Pande	Member	Farming
5	Shri Prakashji Chandak	Member	Farming
6	Dr. Govind V. Bhutada	Member	Practicing doctor
7	Shri Satyendraji Khona	Member	Business
8	Dr. Bhau Rajurkar	Member	Practicing doctor
9	Shri Purushottamji Rathi	Member	Business
10	Shri Mohan Agrawal	Member	Industrialist, Past Chairman of VIA, Nagpur
11	Dr. (Mrs.) P.M. Siriya	Member	RTM Nagpur University Nominee
12	Dr. D. Bhattacharya	Member	Professor, NITIE, Mumbai
13	Regional Officer, WRO, AICTE	Member	AICTE Nominee
14	The Director, DTE, Mumbai	Member	State Government Nominee
15	Dr. Sunilkumar Navin	Member & Ex-Officio Secretary	Principal

From Principal's Desk

I welcome you to this well known institute of Nagpur Region. MBA programme has become very important to build a career in corporate sector in the present phase of growing Indian economy. We prepare students to accept the challenges in the present economic environment wherein international players have made the game very competitive.

For entrepreneurship or managing an organization vitality, vigor, foresight, knowledge, self confidence, hard work, communication skills & leadership qualities are required. If you have them in you, we enhance them further. If you don't have, we make you to possess them.

Hard work for two years will give you a very rich harvest which would last for entire life. The overall emphasis is on making you a competent manager for the corporate world. Suitable pedagogy is adopted & practiced to make you grow mentally and intellectually.

Concentrate on 4Ds-Desire, Dedication, Determination & Discipline and you can win.

I wish you every success.



Dr. Sunilkumar Navin
Principal

Our Mission

To impart quality education in the field of Management by continuously improving the methods of training & a close relation with industry and business houses to make the students compatible in the era of liberalization, Privatization and Globalization to anticipate changes likely to occur in near and distant future in India & abroad.

To provide good academic atmosphere to learn theoretically and practically.

The Institute

Nabira Mahavidyalaya, Katol was established in the year 1961. At the initial stage there were very few courses. Presently the college offers many courses considering the need of the stakeholders. Thus the seed which was planted about 65 years ago has become a sprawling tree fulfilling the needs of the students in the vicinity. The college runs UG and PG courses in arts, science, commerce and management.



About Katol

Katol is surrounded by some big industries like Raymonds, VIP, Uttam Value Steel, Indorama, Ashol Leyland, Mahindra & Mahindra, JSW steel, PIX Transmissions, KEC International, almost all leading national and international banks and a host of others. All this gives an opportunity for interaction with industry. Students are exposed to requirements of industry and service sector.

Programme Structure of M.B.A.

A two year programme leading to the award of M.B.A. degree was started in 1988 with the approvals of Government of Maharashtra, All India Council for Technical Education (AICTE), New Delhi and Rashtrasant Tukdoji Maharaj, Nagpur University, Nagpur. A separate autonomous department was carved out of Nabira Mahavidyalaya, Katol as per the norms of AICTE.

Experienced & quality faculty members are the real assets of any educational institute. This department has a team of dedicated & hard working faculty members. An enviable record of merit students in the University Examinations is an evidence of its excellent teaching staff.

SUBJECTS OFFERED IN M.B.A. COURSE

SEMESTER I 1T1 Managerial Economics 1T2 Management Information Systems 1T3 Business Research 1T4 Organizational Behaviour 1T5 Financial Reporting Statements and Analysis 1T6 Business Statistics and Analytics for Decision Making 1T7 Legal and Business Environment 1T8 Managerial Skills for Effectiveness	SEMESTER II 2T1 Financial Management 2T2 Marketing Management 2T3 Human Resource Management 2T4 Operations Management 2T5 International Business 2T6 CSR & Sustainability 2T7 Cost Accounting 2T8 Management Case Analysis
SEMESTER III 3P1 Summer Internship Project Assessment 3T2 Elective I - Paper 1 3T3 Elective I - Paper 2 3T4 Elective I - Paper 3 3T5 Elective II - Paper 1 3T6 Elective II - Paper 2 3T7 Elective II - Paper 3 3T8 Strategic Management	SEMESTER IV 4T1 Elective I - Paper 4 4T2 Elective II - Paper 4 4M3 MOOC 1 4M4 MOOC 2 4P5 Project Work and Viva Voce 4S6 Exit Seminar and Open Defense

STREAMS OFFERED

(Subject to Minimum 10 Students opting for a specialization)

Core Group

Marketing

The curriculum focuses on leadership and executive management development in order to provide students with the skills and qualifications necessary to successfully target market strategies, consumer behavior, market research, rural marketing, internal marketing and product management. Marketing courses chosen for the programme structure are industry focused and contemporary. Basket of subject including product, brand, sales, business marketing and various other courses aim at developing holistic skill set among the students necessary to be successful in the globalized environment.

Human Resource Management

The course is designed to cover the various facets of organizational design which are vital for the overall understanding as to how the HR activities are managed in an organization. These include motivation, leadership, strategic human resource management, compensation, negotiation, teams, managing change and business ethics.

Finance

The finance specialization is designed to enable students to gain exposure in the areas of corporate finance, financial institutions, investments, insurance and portfolio management, financial analysis, decision making and international financial management.



Note: Students can choose two specializations, one each from Core Group and Complementary Group OR both from Core Group

Admission Process

AICTE has approved the intake capacity of 60 seats. State Common Entrance Test Cell, Maharashtra State conducts CET (Common Entrance Test) for admission to a TWO year full time MBA/MMS Course. CET is held on notified dates by DTE. Details can be seen on www.cetcell.mahacet.org.

Reservation of Seats

Seats are reserved for Backward Class candidates (Maharashtra only), Outside Maharashtra State candidate (OMS), Management Quota, Seats for other than Nagpur University students of Maharashtra as per the rules of DTE.

Category	Reservation of Seats
CAP Round	80% seats filled up by CAP round announced by DTE
Management Quota	20% seats filled up by the management.

Note : Management reserves the right to surrender the Management Quota Seats.

Eligibility

- ❖ Bachelor's degree of minimum three years duration in any discipline with minimum 49.5% marks in aggregate (44.5% for Backward Class Candidates).
- ❖ The candidate should have appeared at Maharashtra MBA/MMS CET / CMAT / CAT / MAT / GMAT / ATMA or XAT.
- ❖ Candidate should follow all the norms as per DTE's admission process.

Fees

As Per Fees Regulating Authority, Government of Maharashtra, the current recommended fees is Rs.82,000/- for 2026-27. There shall be a security deposit (caution money) of Rs. 1,000/- which will be refundable after the completion of the course.

Refund of Fees

The candidates who have been provisionally admitted may cancel admission by submitting an application in duplicate, in the prescribed proforma and may request for refund of fees as per the norms notified by DTE. Any cancellation after the "cut-off" date of DTE shall attract full fees to be paid by the student of all types, as applicable.

SUMMER PROJECT WORK AND PLACEMENT

Summer Training

Industrial training is one of the vital aspects for the budding managers so as to maintain the balance of theory & practice, Summer Training is a must. Summer training and internship is to be done by every student as per the syllabus of the university. They shall make a presentation after the successful completion of summer training. Performance in the summer training will be taken into consideration for the award of internal assessment marks.

Every student is required to undertake a summer training programme of about two months duration at the end of the 2nd Semester with a business organization or industry to feel the touch of the real world.

Final Placements

Final placement process of our college starts from December/January every year. Time slots are allocated to organizations to conduct their recruitment process depending upon our previous relationships with the institute and the preferences of the students.

			
			
			

INFRASTRUCTURE AND FACILITIES

Computer Lab :

Latest versions of computers are available in the ratio of 2 students: 1PC as per the norms of AICTE. Free access to internet for the students is available.



Library :

The department maintains an independent and a very rich library with more than 7927 volumes and 3182 titles well above the AICTE norms. Various International and National journals / magazines can be accessed online through DEL NET. In addition to the department library, a central library of Nabira Mahavidyalaya is also available with latest books / encyclopedia / journal / magazines on variety of subjects including commerce, science, philosophy, sociology etc.



Gymnasium :

Large Gymnasium with modern equipments is available to keep students physically & mentally fit. A beautiful play ground for cricket, football, volleyball & other Indian sports is also available.



Video Library :

Audio visual equipments have been procured for students. It includes LCD, CD player, VCD's of eminent personalities like Peter Drucker, Philip Kotler & others which can be watched on computers. Screening of these is a regular feature, which help students to understand the underlying concept of business management.



Hostel :

Hostel facility for 20 girls is available. Girls' hostel is situated in the heart of Dhantoli area and is just five minute walk from the college.

Guest Lecture :

Guest lectures are offered as additional learning activities to regular courses provided within the curriculum of development studies, where issues relating to national as well as international development can be shared and discussed.



Industrial Tour :

Students are taken to various industries so as make themselves familiar with the actual working of these units and to have an interaction with the managers and workers. It provides them an opportunity to gain first hand information in running the business manufacturing units.



FACULTY PROFILE

Dr. Hitesh L. Vaswani

Professor & Director

M. Com., M.B.A., LL.B., Ph.D.



- ▶ Over 26 years of rich experience in Teaching and Industry. Worked at senior positions with prestigious corporates like Stock Holding Corporation, HDFC Group and Group for about 10 years. An investor in the stock market for about 30 years now.
- ▶ Published scores of books & research papers along with many awards & recognitions at national & international levels at Malaysia, Thailand, Mauritius, Singapore & New Zealand.
- ▶ Senior Research Supervisor at RTM Nagpur University, Nagpur & External Examiner for Ph.D. at other universities across India.
- ▶ Appointed at various bodies of many universities & professional association with prestigious institutions.
- ▶ The youngest approved "Professor" in the entire Nagpur University considering his age and vintage in academics. A consultant in the areas of wealth management & pharmaceutical exports.
- ▶ Life Member of the prestigious Bhartiya Vidya Bhavan Mumbai, Commerce & Management Association of India and Ujjwal Gaurakshan Trust Nagpur. Member of Aurobindo Society Puducherry, Sadhu Vaswani Mission Pune and Satya Dharam Bodh Mission, Roorkee.
- ▶ The Founder and Managing Trustee of the Vaswani Foundation which works for social causes.

Dr. Atul S. Charde

Assistant Professor

B.Com., M.B.A., Ph.D.



- ▶ Seven Research Paper published at National / International Conferences including one paper in peer reviewed journal.
- ▶ Four articles published in "The Hitavada"
- ▶ Attended 40 National Seminars, Thres FDPs and 04 Workshops.
- ▶ 20 Years teaching experience.
- ▶ 03 Years industry experience.

Dr. Adil A. Jiwani

Assistant Professor

M.Com., LLB. M.B.A., NET (Mgmt), NET (Comm), SET (Comm), Ph.D., CFP, CFA Level - II



- ▶ Authored 7 International & National Research Papers including one paper in SCOPUS indexed Journal and one in ABDC "C" indexed Korea Review of International Studies Journal.
- ▶ Authored 6 Books
- ▶ 16 Years to Teaching
- ▶ 18 Years of Exposure as Financial Trainer

Dr. Pradip S. Mahajan

Assistant Professor

M.B.A., M.Com., SET (Com), Ph.D.



- ▶ Seven Research Paper published at National / International Conferences including one paper in peer-reviewed, referred journal.
- ▶ Attended 20 National Seminars. One FDP and 22 Orientation programmes.
- ▶ 21 Years teaching experience.
- ▶ 06 Months industrial experience.

Academic Calendar / Action Plan for 2026-27

Curricular / Co-Curricular / Extra Curricular Activities

Sr.	Description	Tentative Date(s)
1	Commencement of classes - Sem I	As per DTE Circular
2	Commencement of classes - Sem III	03rd Aug. 2026
3	Notice to Sem III for S.I.P. Projects	07th Aug. 2026
4	Allotment of Guide for SIP projects to Sem III students	10th Aug. 2026
5	Orientation Program for Sem I students (AGAAZ) 40 hours	24th to 31st Aug. 2026
6	Workshop on "Understanding Yourself"	Second Week of Sept. 2026
7	Alumni Meet	Third Week of Sept. 2026
8	Class Tests / Assignments	Last Week of Sept. 2026
9	Submission of SIP projects by Sem III students	29th Sept. 2026
10	Outbound Activity Sem I	First week of Oct. 2026
11	Guest Lecture	Second week of Oct. 2026
12	Submission of Assignments by students	Before 24th Oct. 2026
13	Assessment of Semester I & III	30th & 31st Oct. 2026
14	Submission of attendance, internal marks, etc. by faculty	31st Oct. 2026
15	Clearance of students for Univ. Exam. hall ticket	02nd Novt. to 03rd Nov. 2026
16	DIWALI VACATION	05th Nov. to 16th Nov. 2026
17	Remedial Classes, if required	18th Nov. to 28th Nov. 2026
19	Commencement of Classes for Sem II & IV (Tentative)	16th Dec. 2026
20	Notice to Sem IV for Projects (Full Schedule)	21st Dec. 2026
21	Allotment of Guide for projects to Sem IV students	24th Dec. 2026
22	Guest Lecture	Third week of Dec. 2026
23	T & P Activity - Focusing upon Placements	Third week of Dec. 2026
24	WINTER VACATION (Subject to Change)	24th Dec. to 05th Jan. 2027
25	Training of Sem IV students for Placements (Placement activities to be ongoing hereafter)	From 02nd Week of Jan. 2027
26	5 Days Workshop - Campus to Corporate	Third week of Jan. 2027
27	Class Tests / Assignments	Last week of Jan. 2027
28	Local Industrial Visit Sem II	Last week of Jan. 2027
29	Live Session of Union Budget	01st Feb. 2027
30	Post Budget - Session / Debate	01st week of Feb. 2027
31	Industrial Tour for Sem IV	01st Week of Feb. 2027
32	Submission of rough draft of project Sem IV	Before 10th Feb. 2027
33	Submission of Project (final) by Sem IV	17th Feb. 2027
34	T&P Workshop	03rd week of Feb. 2027
35	Assignments Sem II & IV	Last Week of Feb. 2027
36	Celebration of International Women's Day	08th March 2027
37	T & P Workshop	02nd Week of March 2027
38	Submission of Assignments by students	Before 20th March 2027
39	Session on "How to choose Specialization" for Sem II	29th March 2027
40	Assessment Sem II & IV	30th & 31st March 2027
41	Rewards & Recognition Program	01st April 2027
42	Submission of attendance, internal marks, etc. by faculty	Before 03rd April 2027
43	Clearance of students for Univ. Exam. hall ticket	05th & 06th April 2027
44	Arrange SIPs for students of Sem II appearing	Before 15th April 2027
45	Finalization of choice of elective subjects by Sem II	Before 15th April 2027
46	Submission of all annual reports by faculty	20th April 2027
47	Placement Activities & SIP Assistance to Students	Entire of April 2027
48	Summer Vacation	01st May to 05th June 2027

DEPARTMENT OF MANAGEMENT STUDIES (M.B.A.)



Cultural Activity 'Garba' at Campus



Rewards and Recognition by Achievers



Dr. Satish Shrivastav Senior Academician, Nagpur at Inaugural day of 'AGAAZ' - 05 Days Orientation Program



Educational visit at Anandwan, Warora Dist - Chandrapur



Guest Lecture on Ingredients for Success by our Valued Alumnus Mr. Sumit Thakare, Com1 Communication Tech (UK-based MNC), Nagpur .



Leading Trainer Mr. Shabbir Zakerya at 5 days Campus to Corporate Workshop



Program on Fire Safety Awareness



Cultural Event at Campus

Documents for Admission

The application form should be accompanied by the following documents for finalization of provisional admission **(All original certificates and two attested set of true copies)**.

- » Leaving Certificate from college last attended (Original & Attested Photocopies)
- » Mark-List (S.S.C., H.S.S.C., Graduation, Post-Graduation of all years (Original & Photocopies)
- » Caste Certificate (Only for Backward Class reservation Candidates) & Cast Validity certificate.
- » Non creamy layer certificate for candidates belonging to OBC, NT2, NT3, VJ and SBC categories (Valid up to the date mentioned in the CET Brochure)
- » Eligibility Certificate issued by Nagpur university (other than Nagpur University Candidates)
- » Migration Certificate (necessary for graduates of other than Nagpur University) from his / her university within one month from the date of admission in this department.
- » CET score card
- » Certificate of the employer (if applicable)
- » Institute allotment letter
- » Nationality certificate
- » Domicile Certificate
- » 8 passport size color photographs
- » Other relevant document as mentioned in the CET brochure of DTE

Rules, Regulations & Code of Conduct

Attendance

- ❖ Attendance in class room lectures will be compulsory as per university norms. Less than 75% attendance debars the student from appearing at university examination and also the student will lose scholarship or other benefits.
- ❖ Participation in curricular, co-curricular and extracurricular activities like Guest lecture, Surveys & Presentation and other activities will be compulsory, failing which fine will be charged as mentioned in the notice.
- ❖ Sessional Examination / Evaluation - Attendance will be compulsory as internal assessment is based on it.

Library

Books are to be returned on or before the schedule date and relevant rules will be applicable from time to time.

Assignments

It is compulsory to complete the subject wise assignments and other related assignments. Participation in creative & other activities is compulsory for every student.

Summer Training

Summer training as well as project report submission and its presentation thereon as per the mentioned schedule will be compulsory for every student.

Other Disciplinary measures

- » Academic and professional dignity starts with a dress code hence dress code is mandatory.
- » Identity card provided shall be displayed by student at all times.

- ▶▶ For industrial visits, guest lectures, seminar and other management related activities all students (boys & girls) have to be in college uniform only.
- ▶▶ Every student has to make an entry in the register before entering the computer lab and library else entry will not be allowed.
- ▶▶ Instructions / Notices / Rules displayed on notice board shall be mandatory for all to read on daily basis.

MBA/MMS CET Brochure

All rules & regulations mentioned in DTE's Information brochure shall be applicable to all the students.

Payment of Fees

All students need to pay the fees as per the Government Norms from time to time but not later than the clearance of the academic session. Students shall be reimbursed the amount of scholarship when received from the concerned government office. If the scholarship received is less than the actual amount expected / claimed, then the student shall pay the deficit amount to the college. No queries shall be entertained in this regard. Failure to pay the full fees shall result in detaining the student for which the college shall not be responsible.

Admission to Part II

Students shall pay the entire fees of Part I and then only seek admission to Part II even in cases where provisional admission is given. For seeking admission to Part II, students shall pay the required fees or installment amount as decided by the college. Failure to pay the required fees for Part II shall result in detaining the student in Part I. College shall give admission in Part II only if the required amount of fees is received. This also applies to students who wish to seek provisional admission. College shall not be responsible for loss of academic year or any other loss of the student in such cases.

Scholarship

Scholarship shall be encouraged by the college as per the norms laid down by Department of Social Welfare, Government of Maharashtra or any other relevant authority. In case the scholarship is not received to the college, the student shall pay the full fees or difference in fees to the college. Under no circumstances, the college shall bear such amount. College shall not be responsible for loss of academic year or any other loss of the student in such cases. In case the scholarship is credited to the student's bank account then he/she shall pay the amount/remaining fees to the college.

Promptness

Students shall respond to all the notices and adhere to all the deadlines mentioned from time to time.

Vacation Survey & Project

Vacation survey & project is to be compulsorily done by every student after the examination of SEM-I, II & III. Performance in this shall be taken into consideration for the award of internal assessment marks.

Before the university examination students have to make clearance of the dues & fines (if any) to get the hall ticket. There shall be no clearance on the day of the start of the examination of that respective semester. Students are advised to take the hall tickets well in advance and check their respective subjects so as to avoid any inconvenience during the exams.

Ragging is strictly prohibited and is a punishable offence.

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